## Collaborating with Academia

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Rare Bootcamp
Ultragenyx Pharmaceutical
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My opinions are based on my experiences and perspective at a large public university.

I use a cynical tactic to illustrate the nuances — albeit factual — of collaborating with academic researchers.

Every investigator, department, and institution is different.

## My Background

• Tenured Professor, Texas A&M University (2008-present)

Chief Scientific Officer, GeneTx Biotherapeutics (2017-2020)

 Executive Director Molecular Genetics, Ultragenyx Pharmaceutical (2020-present)



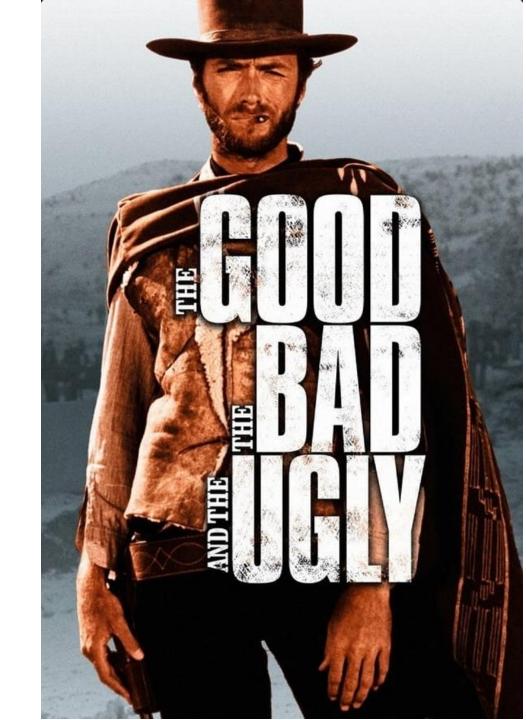
## My Background

• Continuous funding from federal agencies, foundations, companies, and licensing agreements.

15 years collaborating with rare disease foundations.



Collaborating with Academia





## The GOOD



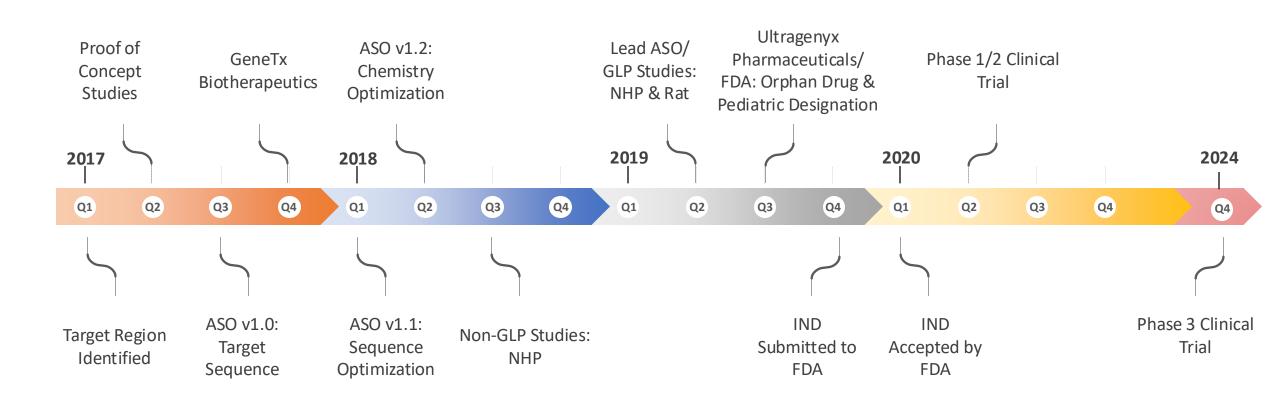
### Academic research

The engine that drives innovation





# The First Molecular Therapy for Angelman Syndrome to Advance into Clinical Development











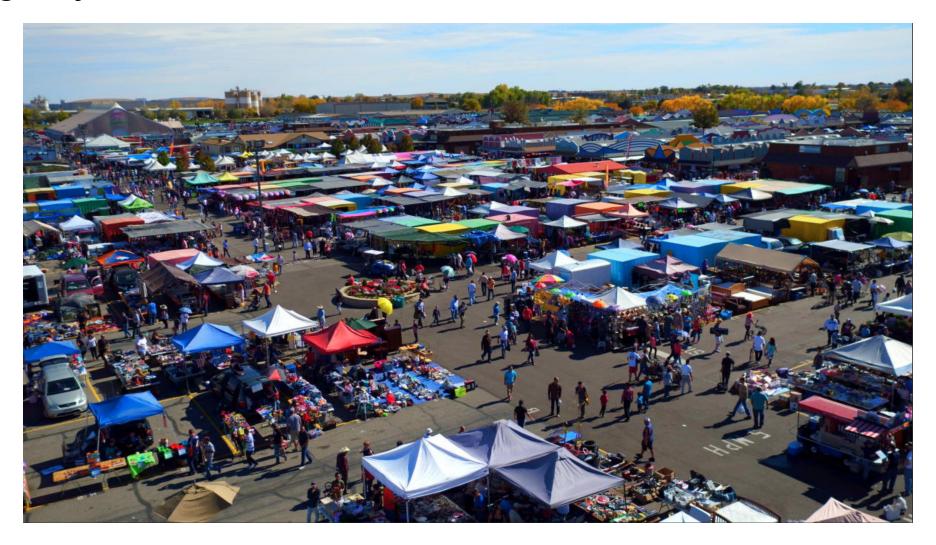


## the BAD



### **Research Universities**

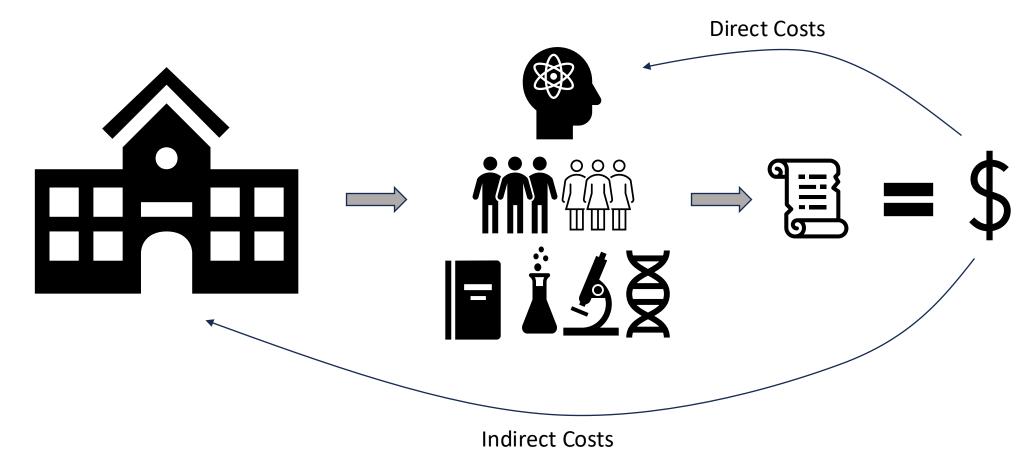
The largest flea markets in the world





### Academic Research

An unusual business model measured in grant dollars and publications





### **Academic Collaborators**

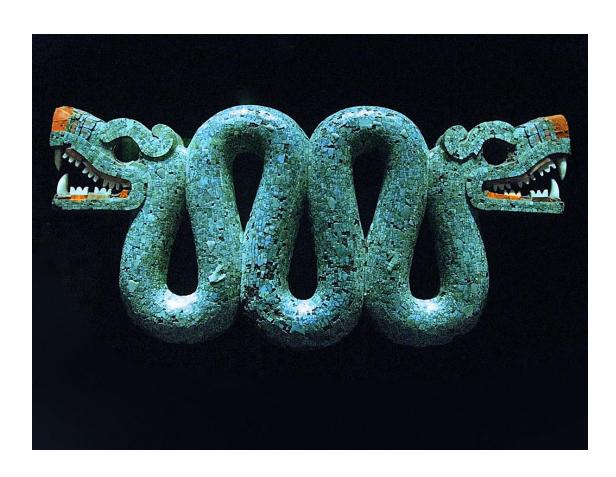
### Several entities often with different priorities

#### **Principal Investigator Priorities**

- Tenure and Promotion
- Grants
- Publications
- Trainees
- Teaching

#### **Departmental Priorities**

- Research mission
- Institutional mandates
- Budgets
- Indirect costs
- Promotion & Tenure



#### **Institutional Priorities**

- Academic freedom
- Protecting faculty and trainees
- Indirect costs
- Intellectual property
- Political mandates
- Stakeholder opinions
- National status

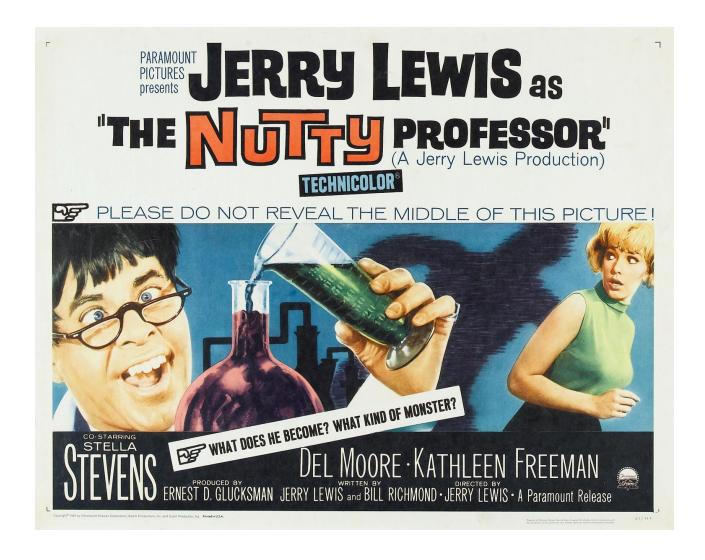


## and the UGLY



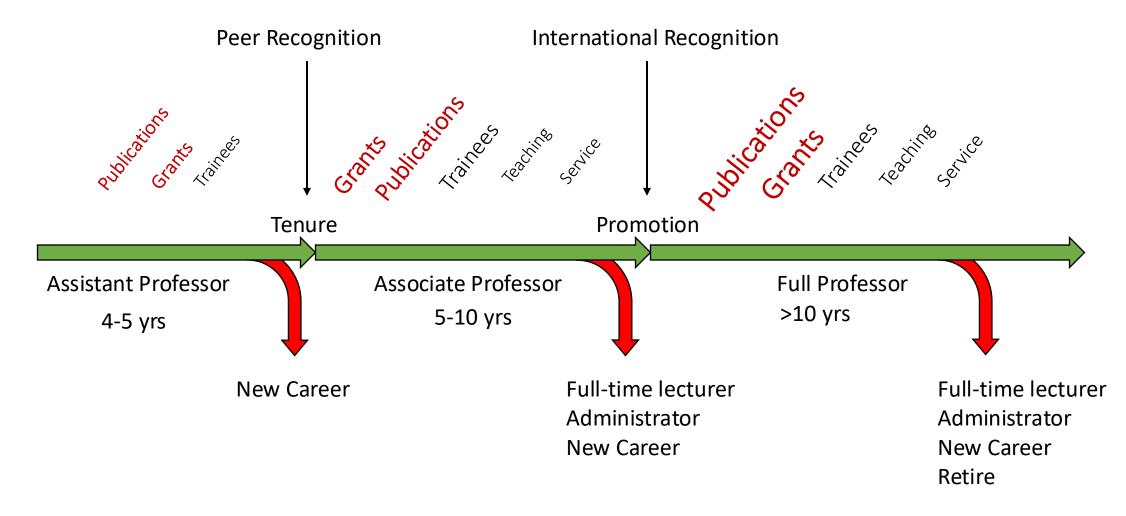
### **Academic Researchers**

An unusual business model creates the most unusual people





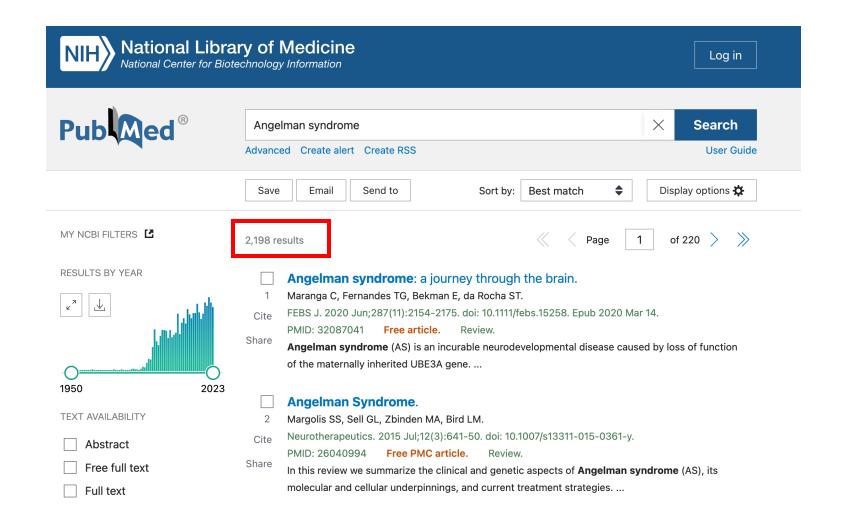
# The Life-Cycle of an Academic Researcher *It's either up or out*





### Scientific Publications

Publish-or-perish = too many publications





### Scientific Articles

Publish-or-perish = fosters poor science and questionable ethics



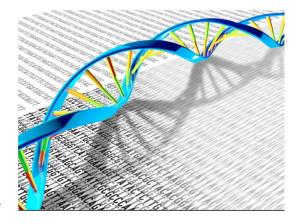




Alasdair Taylor
Biomedical Sciences PhD Candidate
Texas A&M University

# Sequence errors are 'canaries in a coal mine' in genetics studies, sleuth says

A genetics researcher came across an interesting paper earlier this year on the gene he studies. The scientist, a doctoral candidate who asked not to be named, decided to take a closer look at which part of the gene, <u>SNHG14</u>, the authors targeted to measure its expression. He ran the se-

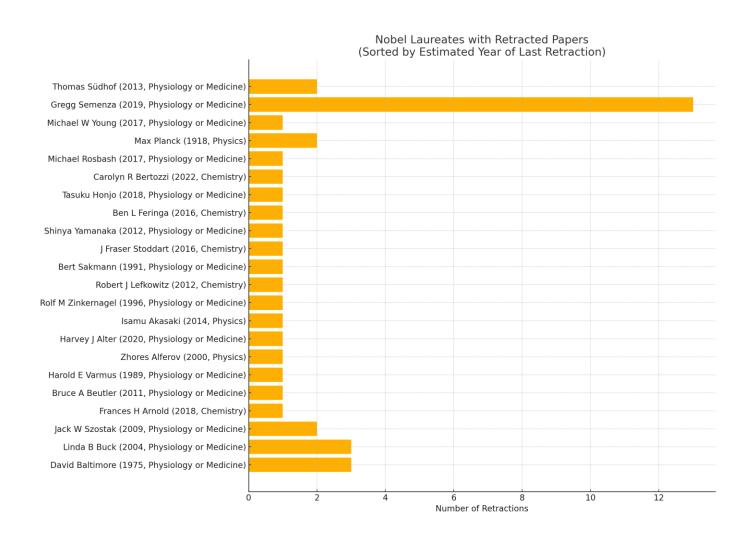


quence of the short strand of DNA, called a primer, given in the paper through a database and found the sequence matched with a completely different gene.

21 SNHG14 Published Articles Retracted



### Being famous doesn't mean being right





### **Academic Grants**

Shameless self-promotion





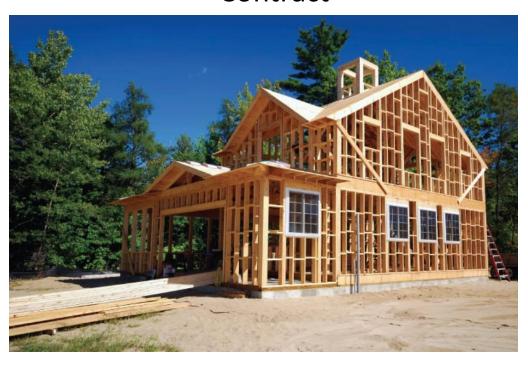
### **Academic Grants**

A grant is not a contract

Grant



#### Contract

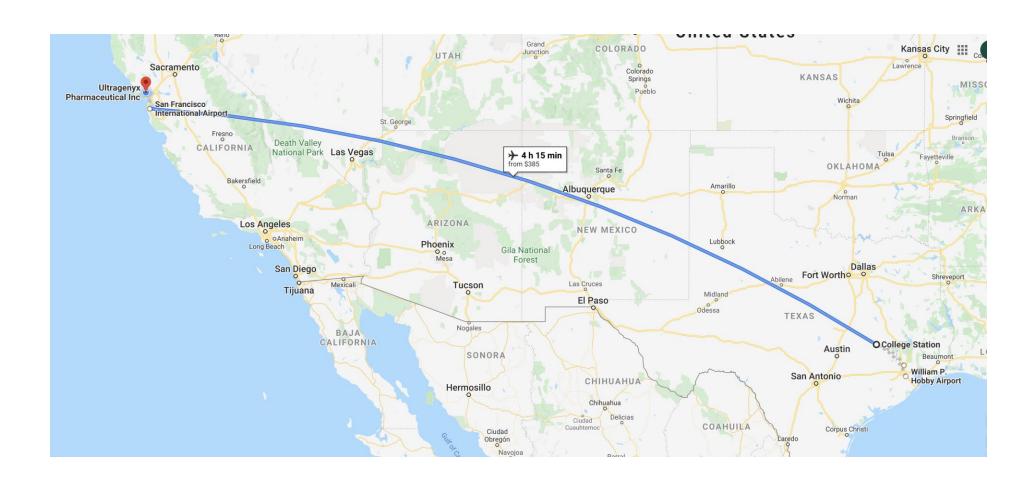


## FINAL THOUGHTS



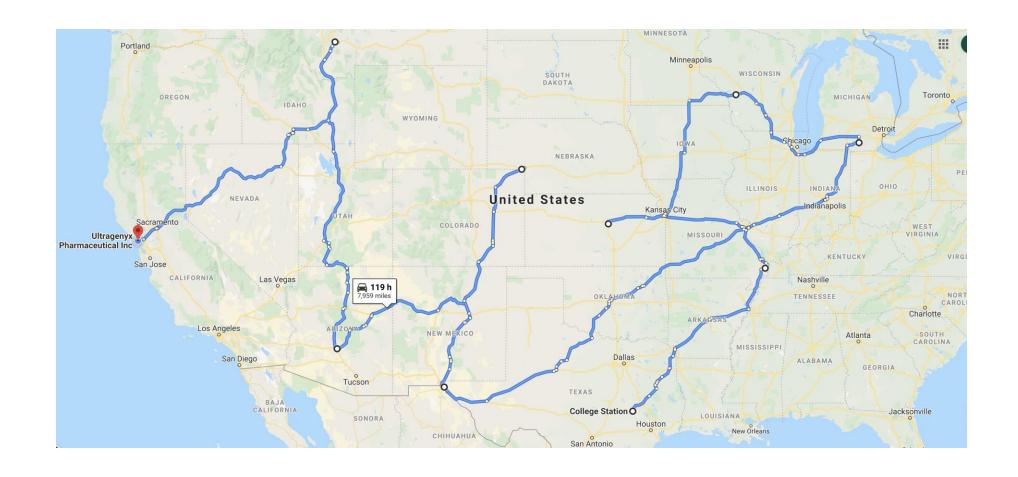
## Your Journey with an Academic Collaborator

### Expectation





# Your Journey with an Academic Collaborator *Reality*





### Conclusions

- Academic research is the engine that drives innovation, but it is a unique and often misunderstood ecosystem.
- Find a collaborator who understands your objectives and timelines. Try to understand their objectives and timelines every person and situation differs.
- Trust your academic collaborator, but do not make assumptions about their situation, environment, institution, etc. find out as much as you can as early as possible.
- Be dubious about scientific publications, scientific claims, timelines, etc. it is the nature of research to embellish and overpromise.
- Be focused. Expect twists and turns and failures and frustrations they are inevitable.



## Thank you!

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