

Better Human Models, **Better Discoveries.**



# FULLY INTEGRATED iPSC-BASED SOLUTIONS

Comprehensive Platform for Drug Discovery & R&D  
of next-generation medicines.

**Margaret Barlow**  
Key Account Manager

**RARE Bootcamp**  
April 17<sup>th</sup>, 2025



WHO WE ARE

# Introducing iXCells Biotechnologies

We **accelerate drug discovery** with **accessible human cell models** and **patient iPSC-derived cells**. By bridging the translational gap, we help researchers bring **new therapies to market faster** and more efficiently.



Headquarters  
**San Diego, CA**

Established  
**2014**



**2015**

**Pioneers in iPSC-Derived Cells Commercialization**



**300+**

**Human iPSC-Derived Cells Lots** with 100+ donors and 27+ cell types



**475+**

**Projects and Products Delivered to top 30 global BioPharma** companies



**100+**

**iPSC Lines and Rare Disease Projects**, with 50+ patient foundations supported; Corporate Sponsor of N=1 Collaborative (since 2023)

OUR MISSION

# Our Mission is **our Purpose**

**Better Human Models.**



**Healthier Futures.**



We empower life sciences researchers and patient foundations to **advance personalized therapies** and **accelerate the discovery** of **better medicines** for a **healthier future.**

**Better Medicines.**



WHY US

# A Better, Targeted Approach to Drug Development

## Better Disease Models

Biologically accurate models that reflect patient-specific disease conditions

## Better Targets and Biomarkers

Identifies disease-specific targets and biomarkers by condition and patient subgroup

## Better drug candidates

Improves preclinical validation and highlights drug repurposing opportunities

## Better efficacy & toxicity testing

Human-relevant models improve predictability of therapeutic effects and safety.

## Better Medicines

Patient-specific characteristics identified through cellular and molecular analysis of their biological materials

## Better Efficacy and Toxicology Testing

Human *in vitro* models closely mimic the human *in vivo* environment

*Patient-derived cells provide better disease models, aligning drug development closely with human disease biology*



WHAT WE DO

# Pioneering Cell Technology

We specialize in iPSC generation, gene editing, and cell differentiation. As pioneers in iPSC-derived motor neurons, we support drug discovery with a strong focus on rare and neurological diseases, driving innovation in personalized medicine.



## PRODUCTS

- Human iPSC lines and iPSC-derived cell types from both healthy and patient sources
- Human & animal primary cell types
- Companion products: Cell culture media & reagents



## CUSTOM SERVICES & CELL-BASED ASSAYS

- iPSC Generation, Genome Editing, iPSC Differentiation, Custom Primary Cell Isolations
- Development of Disease Models: “Disease in a Dish”
- Immunoassays, Neuronal Assays, etc.

iPSCore

CORE.Reprogramming

CORE.Edit

CORE.Differentiation

INTRODUCING iPSCore PLATFORM

**One Platform, Every Solution**



# iPSCore

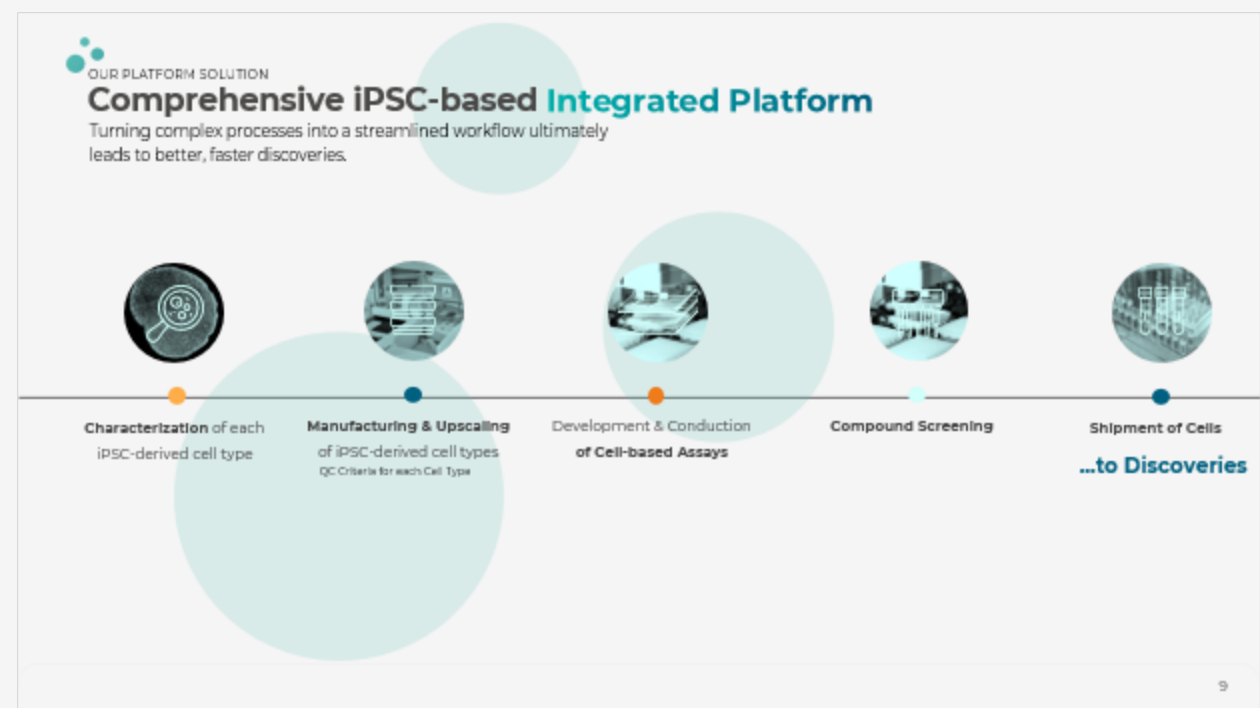
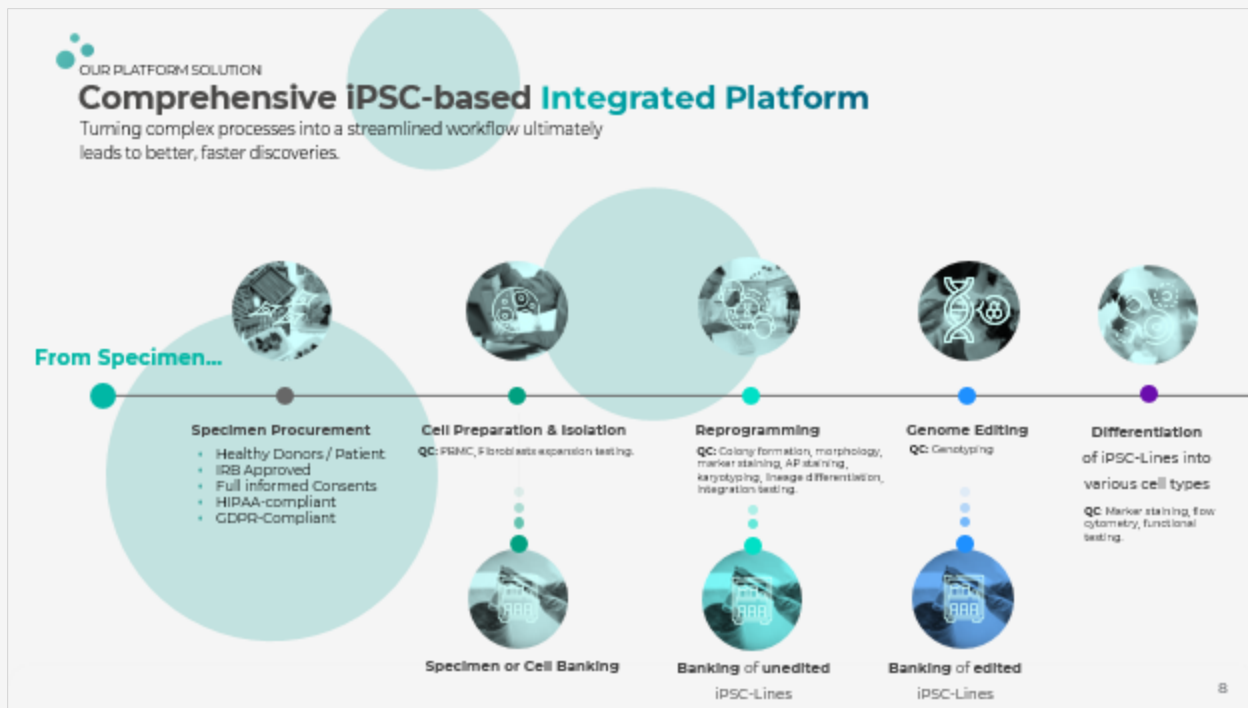
Better Human Models, Better Discoveries.



OUR PLATFORM SOLUTION

# Comprehensive iPSC-based Integrated Platform

Turning complex processes into a streamlined workflow ultimately leads to better, faster discoveries.



iPSCore carves the path for a **paradigm shift in drug discovery** through its integrated modular approach





OUR PLATFORM SOLUTION

# Comprehensive iPSC-based Integrated Platform

Turning complex processes into a streamlined workflow ultimately leads to better, faster discoveries.

From Specimen...



## Specimen Procurement

- Healthy Donors / Patient
- IRB Approved
- Full informed Consents
- HIPAA-compliant
- GDPR-Compliant



## Cell Preparation & Isolation

**QC:** PBMC, Fibroblasts expansion testing.



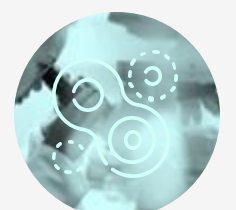
## Reprogramming

**QC:** Colony formation, morphology, marker staining, AP staining, karyotyping, lineage differentiation, integration testing.



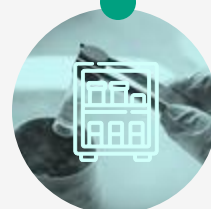
## Genome Editing

**QC:** Genotyping

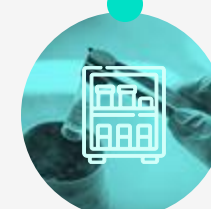


**Differentiation**  
of iPSC-Lines into  
various cell types

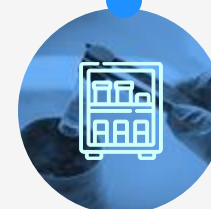
**QC:** Marker staining, flow cytometry, functional testing.



Specimen or Cell Banking



Banking of unedited  
iPSC-Lines



Banking of edited  
iPSC-Lines





OUR PLATFORM SOLUTION

# Comprehensive iPSC-based Integrated Platform

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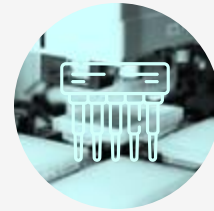
**Characterization** of each  
iPSC-derived cell type



**Manufacturing & Upscaling**  
of iPSC-derived cell types  
QC Criteria for each Cell Type



Development & Conduction  
**of Cell-based Assays**



**Compound Screening**



**Shipment of Cells**  
**...to Discoveries**



UNDERSERVED INDICATIONS

## Rare Diseases: **Turning Complexity into Breakthroughs**



**50%**

of the people  
affected by rare  
diseases are  
**children.**

**11,000+**  
**rare disease &  
disorders**

have been identified.

**30**

**million people**  
suffer from  
rare disease in the  
US & 350 million  
**worldwide.**

**>80%**

are caused by **faulty  
genes,**  
highlighting the  
need for treatment  
over prevention.

#Patient Foundations &  
Advocacies Served

**50+**

#Rare Disease Related  
Projects

**100+**

#Patient iPSC Lines  
Generated

**30+**

#ASOs Screened

**3000+**

#Repurposing Drug  
Screened

**1000+**

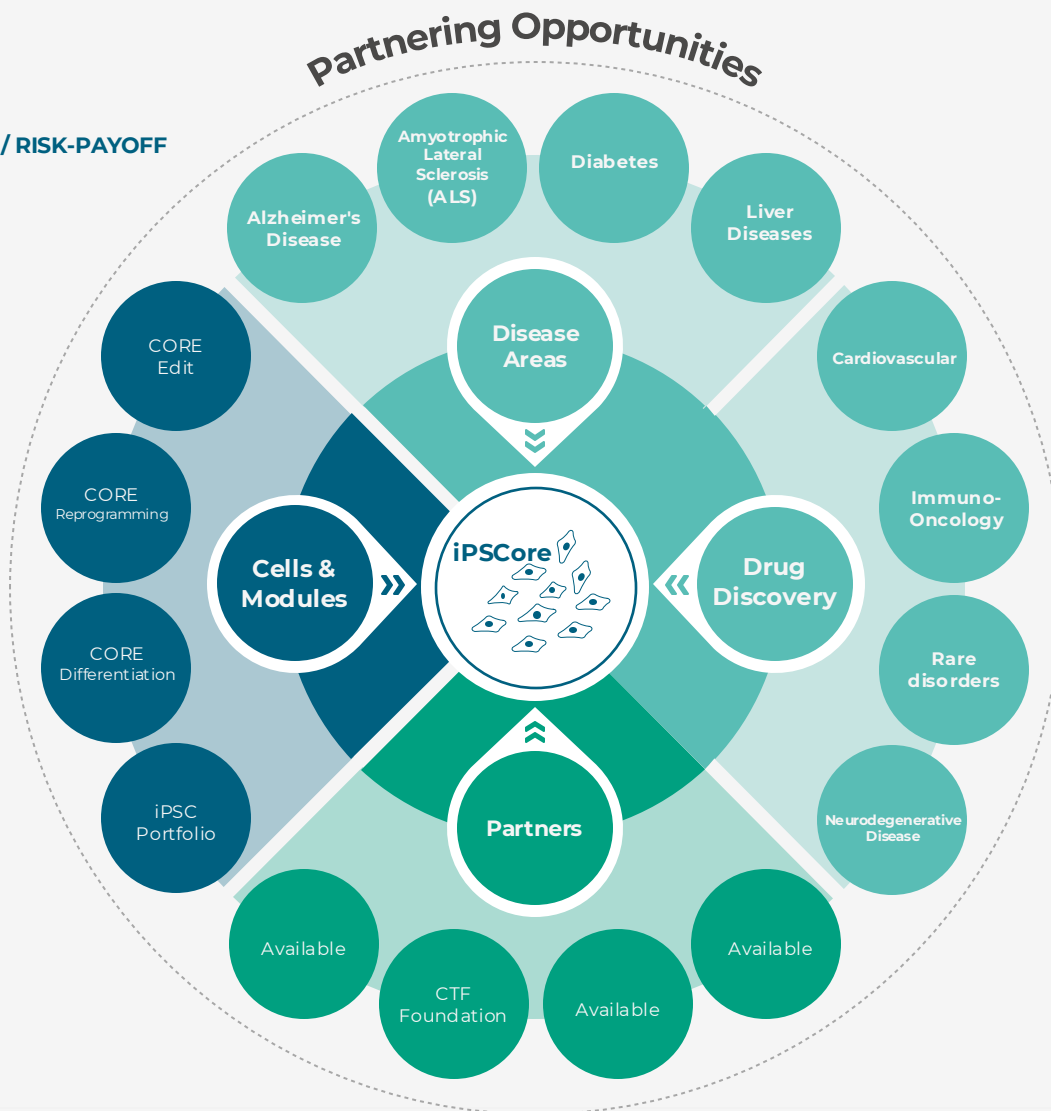




PARTNERSHIP OPPORTUNITIES

# Partnering for Better Medicines

INCREASING VALUE / RISK-PAYOFF



## HUMAN

- Animal-Free, Human-Centric Models
- High relevance to human disease at screening stage

## APPLICATIONS

- Drug screening / Phenotypic screening
- Biomarker discovery
- Test Drug Mechanism of Action (MoA)
- *in vitro* toxicology

## RELEVANCE

- Disease-specific pathophysiology
- Disease-relevant phenotypic read-out
- Biologically relevant

## TRANSLATIONAL

- Functional manifestation of disease
- Drug candidate
- *Clinical-trials-in-a-dish*

A fully integrated platform helping (bio)pharma **redefine health** and **disease**

READY FOR BETTER DISCOVERIES?

## Get in **Touch**



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### Website

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# Thank You!

**Margaret Barlow**  
Business Development