



Navigating Foundation Dynamics
17 April 2025



Creating a Virtuous Cycle with Stakeholders Propels Strategic Goals





Characteristics of Successful Entrepreneurs

10 Characteristics of Successful Entrepreneurs



Risl

Risk Tolerance



Willingness to Experiment



Comfort with Failure



Adaptability



Persistence



Decisiveness



Innovative Thinking



Self-Awareness



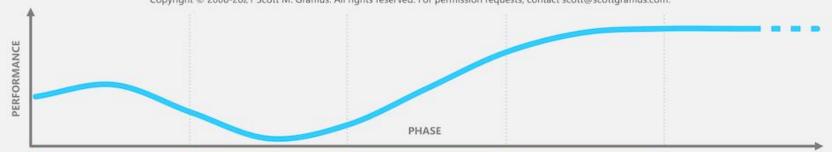
Long-Term Focus





Phases of Team Development

Forming, Storming, Norming, Performing, and Adjourning — based on group development model by Bruce Tuckman All phases are necessary and inevitable for a team to grow, tackle problems, find solutions, plan work, and deliver results, Copyright © 2008-2021 Scott M. Graffius. All rights reserved. For permission requests, contact scott@scottgraffius.com.



FORMING

Displaying eagerness Socializing

- Generally polite tone
- Sticking to safe topics

CHARACTERISTICS

STRATEGIES

- Unclear about how one fits in
- Some anxiety & questioning

STORMING

- Some resistance
- · Lack of participation
- · Conflict based on differences of feelings & opinions
- Competition
- High emotions
- Starting to move towards group norms

NORMING

- · Purpose & goals are well-understood
- · More confident
- · Improved commitment
- · Members are engaged and supportive
- · Relief, lowered anxiety
- Developing cohesion

PERFORMING

· High motivation, trust & empathy

- · Individuals defer to team needs
- · Effectively producing deliverables
- · Consistent performance
- Demonstrations of interdependence & self-management

· (Also referred to as the Transitioning or Mourning

ADJOURNING

- phase) · Shift to process orientation
- Sadness
- · Recognition of team & individual efforts
- Disbanding

· Taking the 'lead'

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- Being highly visible
- · Facilitating introductions
- · Providing the 'big picture'
- Establishing clear expectations
- Communicating success criteria Ensuring response times are
- · Requesting & encouraging feedback
- · Identifying issues & facilitating their resolution
- Normalizing matters
- Building trust by honoring commitments
- · Recognizing individual & team efforts
- · Providing learning opportunities & feedback
- · Monitoring the 'energy' of the team
- · 'Guiding from the side' (minimal intervention)
- · Celebrating successes
- · Encouraging collective decision-making & problem-solving
- · Recognizing change
- · Providing an opportunity for summative team evaluations ('lessons learned')
- · Providing an opportunity for individual acknowledgments
- · Celebrating the team's accomplishments (an 'after-party')

Graffius, Scott M. (2021). Phases of Team Development. Digital Object Identifier (DOI): 10.13140/RG.2.2.22040.42246.

Models of Engagement - External

- Join a consortium
- Partner on 1 project
- Invite them to your conference
- Compare missions and roadmaps, divide and conquer on gaps
- Bring them into board
- Merge



Examples





STXBP1 Global Connect

Global collaboration and partnership

11 Associations and growing!

Quarterly Calls including 23 countries

Census Project





STXBPI Global Connect

STXBP1 Global Connect

STABIT Golde Connect is an affiliation of groups from annual the weeks all enhanced with improving the base of galactic filliance with STABIT decision. Our communities of general, sciencific, and medical professionals are connected across the globe with the common purpose of ultimately finding a care first time reported excess. STABIT Golde Connect is the control order booten the stable at situated STABIT cognitizations whether they were wellakes, sold manding range, or winsy as email last. There are new groups forming every proof hand on an eight for section everyore with will give at its subsequent meaning they are situated.

Together we are stronger. Together we will find a cu



















1310 Patients in 57 Countries

+83 Patients in Q1 2025

Resources

- Think Like a Start-Up: Grow your Patient Advocacy Group session from Global Genes' Week in Rare 2024: currently accessible through conference app, will soon be posted on globalgenes.org
- Working Nicely in the Same Sandbox session from Global Genes' RARE Advocacy Summit 2023: https://globalgenes.org/video/working-nicely-in-the-same-sandbox-2023-rare-advocacy-summit/
- Global Advocacy Alliance: https://globalgenes.org/aboutus/global-advocacy-alliance/
- Mental Health resources: https://globalgenes.org/mentalhealth-and-well-being/

